### DOWNTOWN DAYTON

# **KEY STATISTICS & MARKET TRENDS**







# DOWNTOWN INVESTMENT

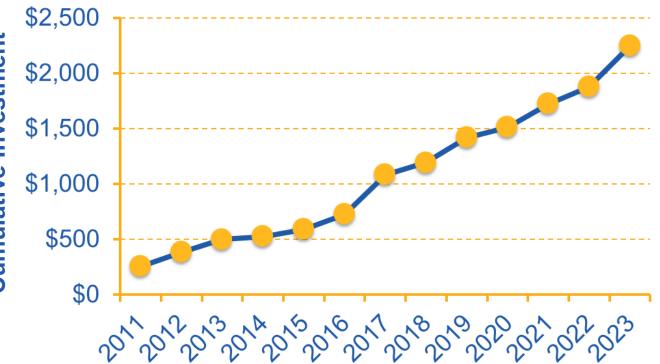


#### **PUBLIC & PRIVATE INVESTMENTS SINCE 2010 \$1.65 BILLION COMPLETED \$600 MILLION IN THE PIPELINE**

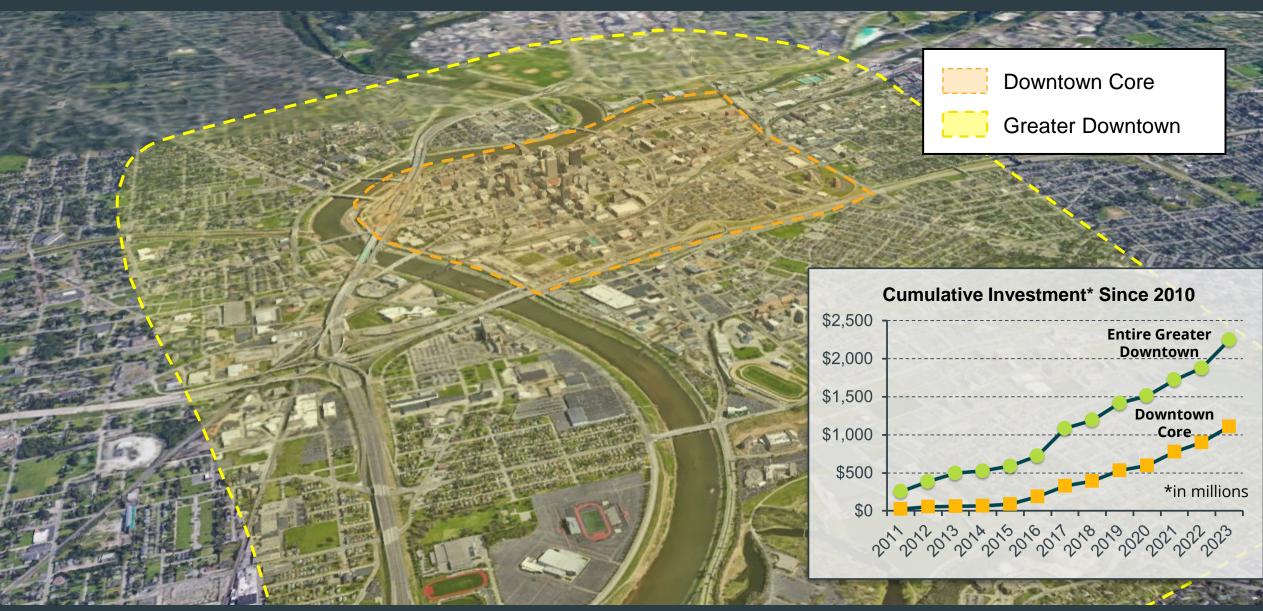


# **Cumulative Investment**



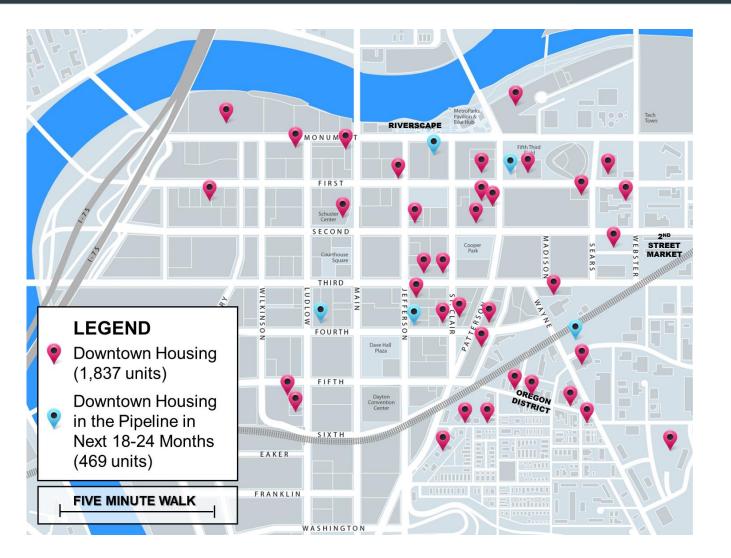


#### **INVESTMENT IN DOWNTOWN DAYTON**



Since 2015: 75% of total investment in the Greater Downtown located in Downtown Core

### DOWNTOWN HOUSING GROWTH





#### Riverfront Grande

Flats on Jefferson



# DOWNTOWN HOUSING GROWTH

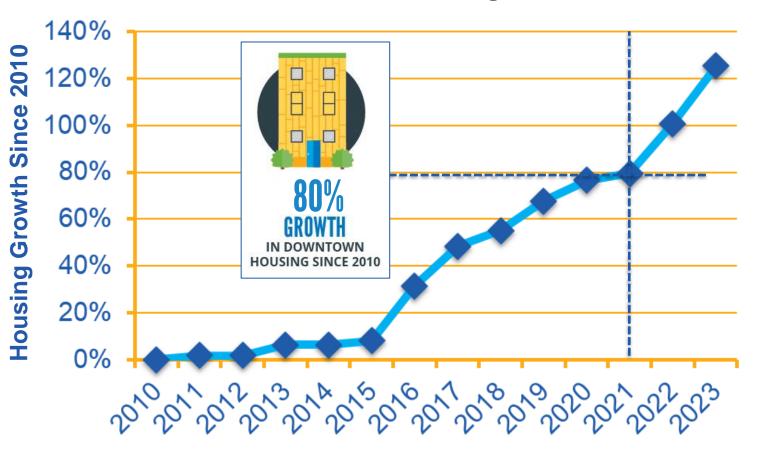


The Monument (125 units)



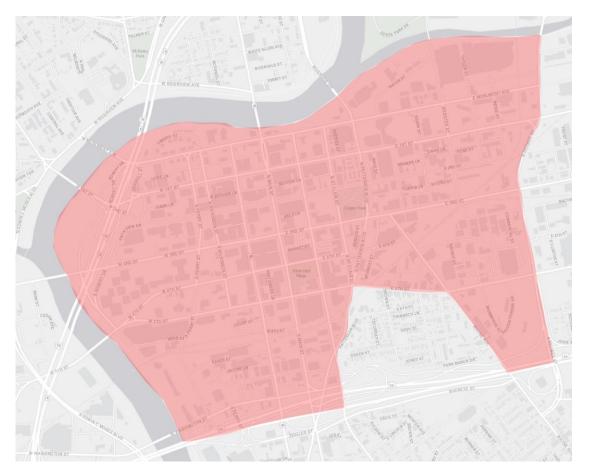
The 503 (153 units)

**Market Rate Housing Growth** 



### **POPULATION GROWTH**

#### Downtown Core Geography

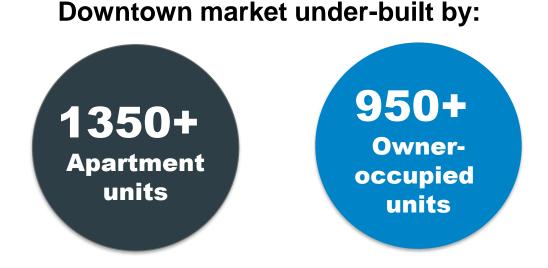


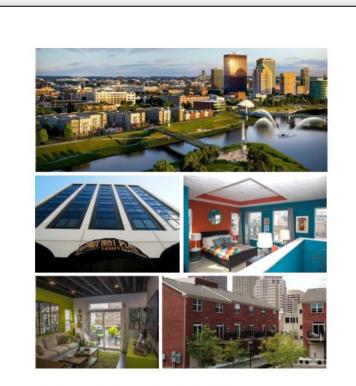
Year	Population*
2010 Census	2,333
2020 Census	2,930

\*NOTE: Population counts capture multi-family apartments, attached townhomes, and condos in the downtown core. When including the inner ring historic neighborhoods adjacent to downtown, total population is more than 25,000 within 1-2 miles of the downtown core.

# HOUSING MARKET DEPTH

- Residential market depth analysis conducted in 2017 to assess demand for urban living
- Leverages national housing preference data and comparison to benchmark cities
- Study results supporting downtown development planning





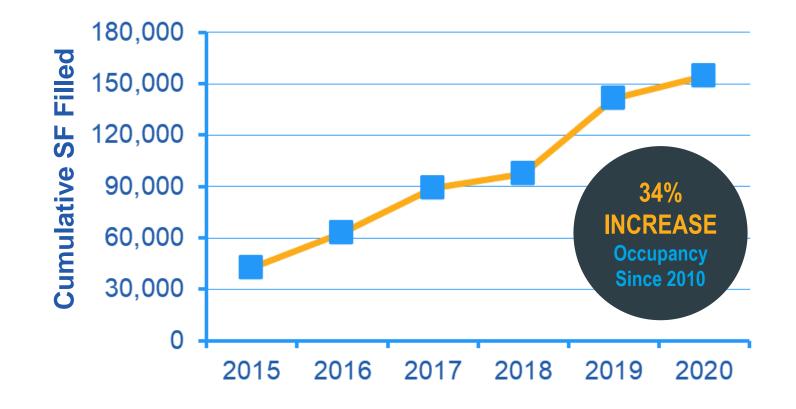
DOWNTOWN DAYTON HOUSING DEMAND ANALYSIS CITY COMPARISONS & MARKET DEPTH MARCH 2017

# FIRST FLOOR OCCUPANCY

#### FIRST FLOOR TRENDS

AREA	OCCUPANCY GAIN (SF)
CBD	121,700 <b>(+42%)</b>
E. Third St.	12,000 <b>(+36%)</b>
Oregon District	21,1000 <b>(+15%)</b>





154,000+ SF of first floor space filled since 2010; 34% gain in occupancy

# NEW DOWNTOWN AMENITIES







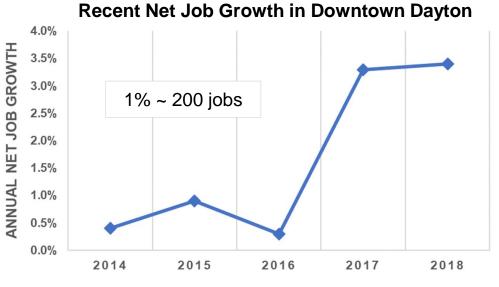






### **EMPLOYER GROWTH**

- Jobs in downtown's core increasing since 2014
- Downtown economy shifting to more startup activity, jobs in IT / software, scientific and technical services, creative services, and health care
- 2017 to 2019: 100+ new businesses, 389,000 SF of positive office space absorption, 1,200 new jobs



SOURCE: DDP ANNUAL SURVEY OF DOWNTOWN EMPLOYERS



# **OFFICE TOWER MOMENTUM**

#### **RECENT OFFICE TOWER INVESTMENTS**



TALBOTT TOWER

#### **130 BUILDING**

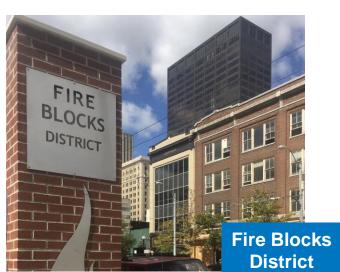
#### STRATACACHE TOWER

#### LIBERTY TOWER

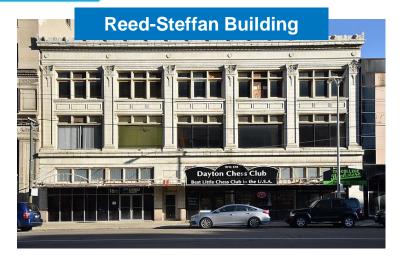
### **MAJOR DEVELOPMENTS**













Barclay Hotel Conversion

# DOWNTOWN MARKET IMPACT

#### RESIDENTIAL

- New apts averaging \$1.60 per SF per month; older units up +30-40% in rent since 2010
- Peak monthly rents of ~\$1.70 -2.00 / SF
- 2017 2020 sales +\$200 per SF (up from \$100 per SF in 2011)



#### **FIRST FLOOR**

- Higher pedestrian traffic areas and mixed-use developments: \$15-20 per SF triple net
- Lower pedestrian traffic areas: \$10-12 per SF triple net
- Significant increase in rates over past 3-4 years

#### OFFICE

- New or renovated buildings with higher-end finishes: \$15-18/SF triple net or more
- Larger office towers: \$10-18/SF (depends on building class and floor) gross or modified gross





### **PUBLIC CONFIDENCE**

#### Compared to three years ago, do you feel downtown Dayton is:

